

Negar Mokarram Dorri



LinkedIn Profile: [linkedin.com/in/NegarMokarram](https://www.linkedin.com/in/NegarMokarram)
ng.mokarram@gmail.com |

About me

A project manager with a deep understanding, experience and education for startup consulting and logistics. Beyond being a resourceful and natural problem-solver, I adapt to new environments easily and enjoy teamwork and building relationships with colleagues and customers. I have the track record of finding weak points in projects, recognize the critical path, and devise a plan that results in saving time and money while delivering the highest quality result.

Work Experience



Business analyst & startup scouting

I3P, Incubator of Polytechnic University of Turin, Italy

October 2018 to present

- Provide strategic consultancy for startups and spinoffs from Polytechnic of Turin in I3P, ranked number one public incubator in the world
- Coach/Mentor entrepreneurs for business/financial plans, development, sales and marketing
- Conduct market research and competitor analysis
- Develop and implement mid- and long-term plans (2-5 years)
- Review and judgement of projects in startup contests
- Organize events including hackathons (es: NASA Space Apps, ActInSpace), startup weekends, tech talks, startup exhibitions, conferences, and panel discussions
- Manage activities with EuroIncNet - the main European soft-landing network to support the internationalization of high-tech startups. The business incubators that are part of the network today include Sweden, United Kingdom, Belgium, The Netherlands, Austria, Italy and France.

Project Manager

Réseau Entreprendre Piemonte

October 2019 to present

- Provide strategic consultancy for digital, industrial, social and agricultural startups
- Project manager activities between ESCP Business School and Compagnia di San Paolo
- Conducting matchmaking activities between startups and senior entrepreneurs
- Manage fundraising activities

Ecosystem specialist - ESA BIC Turin

Novembre 2022 to present

The European Space Agency Business Incubation Centre Turin supports entrepreneurs and start-ups in transforming their space-related projects into successful businesses

Co-Founder of Itatoos

2015-2019

- Marketing consulting between Italy and Iran
- Exhibitions & networking
- Services (joint ventures, commercialization, points of sale and exclusive contracts)
- Trademark registration



Education History

Master in Entrepreneurship and Innovation

2018-2019

Talent for companies, CRT Foundation

Social Media Manager

2018-2019

Rèseau Entreprendre Piemonte

Master in Architecture for Sustainable Projects

2012-2016

with 102/110, Polytechnic of Turin

Bachelor Degree in Interior Architecture

2007-2011

with 110/110, La Sapienza, Rome



Extracurricular activities

- Representative of the Iranian Film Festival in Italy 2018 - 2019
- Founder of the "Iranian Film Festival" in Turin 2016 - 2018
- Co-founder of cultural association "Itatoos for Iranian Culture in the world" 2015 - 2018
- Member of the "Toranj" cultural association 2012 - 2015
- Member of the "Iranian Students of the Polytechnic of Turin" 2012 - 2014



Relevant Skills

- Project management
- Market analysis
- Business Strategy/development
- Risk and cost analysis and control
- Business plan
- Public speaking
- PR & Leadership



Languages

Italian



English



Persian



Arabic

